



# UPHILL WOW

WORDS OF WISDOM

## TERRY OGBURN

### WHAT ARE 3 SIGNATURE THINGS YOU TELL PEOPLE REGARDING YOUR AREA OF EXPERTISE?

- Business Development by Establishing and Implementing Infrastructure
- Comprehensive Business Funding Plans
- Sales and Marketing Plans and Programs using the New Model of Sales

### WHAT IS YOUR FAVORITE QUOTE?

"You miss 100% of the shots you don't take" ~ Wayne Gretzky

### IF YOU COULD OFFER ONE PIECE OF ADVICE, WHAT WOULD YOU TELL YOUR YOUNGER SELF?

Understand the Secret and Importance of our Sub-conscious

### WHAT ARE YOUR 3 FAVORITE BOOKS?

- **The E-Myth** by Michael Gerber
- **Think and Grow Rich** by Napoleon Hill
- **Seven Habits of Highly Effective People** by Stephen Covey

### WHAT ARE YOUR 3 NOUNS THAT DESCRIBE YOU?

- Visionary
- Problem Solver
- Optimist

### CONNECT WITH TERRY



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